BTI — BRAZILTRAD TRADE INTELLIGENCE

BTI INDEPENDENT DOCUMENT VERIFICATION

SPECIMEN · ILLUSTRATIVE, FICTITIOUS DATA — NOT A REAL REPORT

COUNTERPARTY ANALYSED

Valtimor Sugar & Commodities

Switzerland

REFERENCE **BTI-SAMPLE-2026-EN**

DO NOT PROCEED

A verdict on the declared deal structure — not on the company.

CONFIDENCE IN RECOMMENDATION	DATA FOOTPRINT
HIGH	**SPARSE**

BTI Trust Score: **0**/100 · Strength of the observed profile — how much we know about the counterparty, not the verdict.

1. EXECUTIVE SUMMARY

BTI TRUST SCORE

DATA FOOTPRINT

0

/100

SPARSE

Analysis Conclusion

Several elements of the counterparty profile could not be verified. Treat the profile as low-confidence and complete the verification checklist below before any commitment. The go/no-go verdict is stated separately above.

Key Points

- ✗ Online presence not verified — high risk
- ✗ Corporate LinkedIn profile not found
- ✓ Counterparty country with controlled geopolitical risk

Transaction Data

PRODUCT / SERVICE	ESTIMATED VOLUME	PAYMENT STRUCTURE	COUNTERPARTY COUNTRY
VHP raw cane sugar	$4,750,000 USD	100% advance by wire transfer (TT) to a third-country bank account, before shipment	Switzerland

FINAL RECOMMENDATION

DO NOT PROCEED

One red alarm: the declared structure should not be accepted as is. A judgment about the contract, not the company.

CONFIDENCE IN RECOMMENDATION **HIGH**

DATA FOOTPRINT **SPARSE**

2. VERIFICATION DATA

SPECIMEN · ILLUSTRATIVE, FICTITIOUS DATA — NOT A REAL REPORT

Requester

Name	Client (specimen)
Email	amostra@braziltrad.com
Company	Brazilian VHP sugar exporter
Country	Brazil
Reference	**BTI-SAMPLE-2026-EN**
Request date	11/07/2026 15:36

Verification Subject

Counterparty	**Valtimor Sugar & Commodities**
Country	Switzerland
Website	valtimor-commodities.com
Product	VHP raw cane sugar
Volume	$4,750,000 USD
Payment	100% advance by wire transfer (TT) to a third-country bank account, before shipment

BTI Methodology

BTI verification (Braziltrad Trade Intelligence) uses a multi-source approach combining structured online research, international commercial database queries, digital signal analysis, and proprietary BrazilTrad database verification. The process is conducted by analysts specialised in international trade and corporate due diligence. The report reflects the state of information available at the date of issue.

Sources Consulted

- ✓ Google Search (Serper API) — online presence
- ✓ LinkedIn — corporate profile
- ✓ RDAP/WHOIS public — domain age
- ✓ BTI/CRM database — internal records
- ✓ Comtrade (UN) — import history
- ✓ Official sanctions lists — OFAC SDN, EU consolidated, UN consolidated (version declared in the screening section)
- ✓ BrazilTrad internal geographic table — country classification (not a sanctions screening)

Analysis Limitations

- — Does not include physical document verification
- — Does not confirm share capital or solvency
- — Information based on open sources
- — Does not replace legal due diligence
- — Valid at the date of issue (30 days)
- — Does not guarantee future counterparty behaviour

3. DOCUMENT INTELLIGENCE

Documents Declared by Client

No document type declared.

Documents Received via Upload

No files submitted with this request.

Document Analysis Checklist

DOCUMENT ANALYSIS CRITE		NOTE
Data consistency across documents	— N/D	No documents to verify
Coherence of dates and internal references	— N/D	—
Document format appropriate to declared type	— N/D	—
Absence of evident visual inconsistencies	— N/D	—
Alignment with proposed commercial structure	— N/D	—

Note: The client did not submit documents with this request. BTI analysis is based exclusively on open sources and declared data. For a report with full document review, request from the client: LOI, SPA, Proof of Funds and Company Registration.

4. OPERATIONAL PLAUSIBILITY ANALYSIS

4.1 Product and Volume

Proposed volume	**$4,750,000 USD**
Market reference	Sugar (1,000–50,000 MT @ ~$380/MT)
Evaluation	**PLAUSIBLE — within the typical range for this product**
Score	+10 pts

4.2 Payment Structure

Proposed structure	**100% advance by wire transfer (TT) to a third-country bank account, before shipment**
Identified type	**100% Advance**
Risk level	**CRITICAL**
Score	-5 pts

100% advance transfers all risk to the buyer before delivery. This structure is frequently associated with commodity fraud schemes.

Recommended Payment Structure: Reject. Require LC at sight or irrevocable bank guarantee. Consult an adviser before proceeding.

4.3 Jurisdiction / Country risk

Counterparty country	**Switzerland**

BTI Classification	**al and commercial framework**
Relevant factors	Stable banking system and clear regulatory framework.
Score	+10 pts

4.4 Product + Importing country

Product	SUGAR
Importing country	Switzerland
BTI History	**CONFIRMED**
Note	Compatibility confirmed — country has import history for this product in the BTI database

Valtimor Sugar & Commodities

Switzerland · valtimor-commodities.com

Counterparty Intelligence — Identity Verification

CRITERION	STATUS	DETAIL
Corporate website	✓	valtimor-commodities.com — URL provided by client
Domain age	✗	Recent domain or age not assessable — confirm the entity has existed longer than its domain
Search engine presence	✗	Not found in structured search
Corporate LinkedIn profile	✗	No LinkedIn company page found
Found in BTI database	✗	Company not found in BTI database
Contact email	✓	Corporate email (own domain) — credibility increased
Jurisdiction / Country risk	✓	Counterparty country (Switzerland) is not on BrazilTrad's internal elevated-risk geographic table. This is an internal classification, not a sanctions screening.

Additional notes from client:

{"specimen":true,"online_presence":"none","domain_age_years":0.135,"domain_created":"2026-05-23"}

6. COMMERCIAL STRUCT

Product and Volume

Product	VHP raw cane sugar
Estimated Volume	$4,750,000 USD
Origin country	Brazil
Destination country	Switzerland

Payment Structure

Proposed structure	100% advance by wire transfer (TT) to a third-country bank account, before shipment
Evaluation	⚠ **Risky**

Advance bank transfer exposes the buyer to significant risk of non-delivery, especially on a first transaction.

Commercial Evaluation

DIMENSION	EVALUATION	OBSERVATION
Product plausibility	✓	Product fits the declared international trade profile
Proposed volume	✓	Declared volume of $4,750,000 USD — within normal sector parameters
Payment Structure	⚠	Advance bank transfer exposes the buyer to significant risk of non-delivery, especially on a first transaction.
Timeline and logistics	⚠	Verify logistics capacity and delivery timelines with formal documentation
Profile confidence (score)	?	BTI Score 0/100 — SPARSE (a confidence measure, not the verdict)

RECOMMENDED PAYMENT STRUCTURE

WARNING: We do not recommend any payment structure until significant additional verification is completed.

7. BTI TRUST SCORE — DETAILED ANALYSIS

BTI TRUST SCORE

0

/100 pontos

Score by Criterion (15 criteria · raw max 90 pts)

BTI INTELLIGENCE CRITERION	CATEGORY	PTS	STATUS
Online presence — no verifiable presence (penalty)	Counterparty Intelligence	-15	✗ Penaliz.
Domain less than 6 months old (penalty)	Counterparty Intelligence	-20	✗ Penaliz.
Corporate LinkedIn verified	Counterparty Intelligence	0	✗ Fail
B2B platform / trade directory presence	Counterparty Intelligence	0	✗ Fail
Volume plausible for product/market	Operational Plausibility	+10	✓ Pass
Payment structure — critical risk (penalty)	Operational Plausibility	-5	✗ Penaliz.
Payment structure: 100% Advance [CRITICAL]	Operational Plausibility	0	✗ Fail
Destination country with product import history (BTI database)	Operational Plausibility	+10	✓ Pass
Geopolitical risk — Switzerland: LOW	Trade Risk Analysis	+10	✓ Pass
Professional email (non-generic)	Trade Risk Analysis	+5	✓ Pass
Found in BTI database as verified buyer	Trade Risk Analysis	0	✗ Fail
BTI Trust Score (raw -5/90 → normalised)		**0**	/100

BTI Reference Scale

80–100	**HIGH CONFIDENCE**	Well-established, verifiable profile. The verdict (above) decides whether to proceed.
60–79	**MEDIUM CONFIDENCE**	Coherent profile with some gaps. Confirm the open points.
40–59	**LOW CONFIDENCE**	Several profile elements unconfirmed. Complete the checklist before signing.
0–39	**VERY LOW CONFIDENCE**	Profile largely unconfirmed. The score is confidence, not a fraud verdict.

Comparison with Sector Average

This report — Valtimor Sugar & Commodities

0 pts

Sector average (int. commodities trade)

58 pts

Red Flag	Origin	Severity	Potential Impact
We could not locate a verifiable online presence for "Valtimor Sugar & Commodities". This does not prove any irregularity — it may indicate a small, new, or lightly-digitalised company. Confirm the company's existence and address via official documentation before proceeding.	Observed (counterparty)	ORANGE	Legitimacy could not be independently confirmed
The counterparty's domain was registered less than 6 months ago. Legitimate, newly-digitalised companies also have young domains; on its own this does not indicate fraud. Confirm that the entity has existed longer than its domain (company registry, bank references) before proceeding.	Observed (counterparty)	ORANGE	Entity may be younger than its declared track record
We did not locate a corporate LinkedIn profile. Many legitimate companies do not maintain one; this is a weak signal and does not affect the verdict.	Observed (counterparty)	ORANGE	Corporate presence not confirmed
The payment structure described in the verification request (100% Advance — 100% in advance) is the classic vehicle for advance-fee fraud. This observation is about the DEAL as it was described to you, not about the counterparty, whom we did not contact. Do NOT proceed with this payment structure; require an LC at sight or an equivalent with a bank guarantee.	Declared (operation)	RED	Declared structure shifts full financial risk to the buyer before delivery

Sanctions screening (OFAC SDN · EU consolidated · UN)

Lists consulted: OFAC SDN (2026-07-01) · UE consolidada (2026-06-05) · ONU consolidada (2026-07-09)

OFAC SDN	2026-07-01	Similarity, uncorroborated
UE consolidada	2026-06-05	No match
ONU consolidada	2026-07-09	No match

The search identified entities with a similar name on the lists consulted. None corroborates a match (generic name or divergent jurisdiction). Match not established.

General Market and Country Risks

RISK TYPE		
Counterparty risk (non-delivery)	MEDIUM	Irrevocable LC + pre-shipment inspection by third party
Foreign exchange risk	VARIABLE	Fix exchange rate in the contract or use financial hedging
Sanctions / compliance risk	VARIABLE	Screened against OFAC SDN, EU consolidated and UN lists (see screening section above) — the final binding check rests with the client's bank before any payment
Documentary risk (false documents)	MEDIUM	Verify origin certificates and banking documents via independent channel
Logistics and force majeure risk	MEDIUM	Cargo insurance and force majeure clauses in the contract

9. BTI OPERATIONAL GUIDANCE

1. CRITICAL RISK. We strongly recommend not proceeding with this transaction without significant independent investigation. HIGH

◫ Deadline: Before signing any document

2. Do not sign any LOI, SPA or other document before complete additional verification. HIGH

◫ Deadline: Before making any payment

3. Contact BrazilTrad for an in-depth analysis before any commitment. MEDIUM

◫ Deadline: During negotiation

4. If the counterparty contact was unsolicited or shows excessive urgency, treat as potential fraud. MEDIUM

◫ Deadline: After initial verification

5. Research the company in the commercial registers of the country of origin before proceeding. LOW

◫ Deadline: In ongoing management

6. Request a corporate LinkedIn page or verifiable website from the counterparty. LOW

◫ Deadline: As needed

Additional Documents to Request

DOCUMENT	PURPOSE	PRIORITY
Commercial registration certificate (apostilled original)	Confirm the company's legal existence	HIGH
Export / import licence	Verify legal authorisation to trade	HIGH
Bank references (letter from the bank)	Confirm solvency and banking history	HIGH
Proof of product / proof of capacity	Confirm supply capacity	HIGH
Trade references from 2 previous clients	Verify transaction history	MEDIUM
Passport / ID of director / representative	Verify identity of representatives	MEDIUM
Bank statement for the last 3 months	Confirm real financial activity	MEDIUM

RECOMMENDED PAYMENT STRUCTURE FOR THIS RISK PROFILE

⚠ **WARNING:** We do not recommend any payment structure before significant additional investigation.

10. RECOMMENDED NEX

Based on the results of this analysis, we recommend the following steps before proceeding with the commercial transaction:

1 **Request corporate documentation**

Ask the counterparty for the documents listed in section 7: registration certificate, licences, bank references and proof of product.

2 **Verify commercial references**

Contact the provided previous clients directly. Confirm terms, timelines and real experience with the counterparty.

3 **Negotiate a secure payment structure**

Establish the recommended payment structure (see section 7) before signing any LOI, MOU or SPA.

4 **Start with a reduced volume (pilot order)**

Make the first transaction at under 25% of the planned total volume. Verify delivery capacity before scaling up.

5 **Scale after a successful first operation**

After delivery and quality confirmation of the first operation, implement continuous KYC procedures and scale volume gradually.

Clarification Call Included (30 min)

This report includes a 30-minute session with a BTI analyst to discuss the results, clarify questions, and obtain specific guidance for your transaction. Reply directly to the report delivery email to schedule.

11. BTI METHODOLOGY

How the BTI Score Works

The BTI Trust Score is calculated based on a weighted analysis of 15 independent criteria distributed across three categories: Counterparty Intelligence, Operational Plausibility and Trade Risk Analysis. The raw maximum score is 90 points, normalised to the 0-100 scale. The final score reflects the confidence level in the counterparty's legitimacy and capability, based on information available at the date of analysis.

What BTI Intelligence Analysis Evaluates

- ✓ Counterparty Intelligence: online presence, domain, LinkedIn, B2B
- ✓ Operational Plausibility: volume, payment structure, import history
- ✓ Trade Risk Analysis: geopolitical risk, email, BTI database
- ✓ Document Intelligence: declared and received documents
- ✓ Operational plausibility analysis of the proposed business
- ✓ Risk Signals and potential impact in the event of fraud or default

Data Sources

Online search	Google via Serper API — organic results
LinkedIn	Company page verification
Domain	DomainDB API — registration date and history
BTI database	BrazilTrad proprietary database
Risk lists	BTI internal high-risk country list

What the Report Does NOT Evaluate

- — Physical documents or paper certificates
- — Judicial records or active legal proceedings
- — Financial solvency or declared capital
- — Direct references with counterparty partners
- — Physical inspection of facilities or product

BTI Verification Team

The BTI team comprises specialists with combined experience of over 20 years in international commodities trade, corporate due diligence, compliance and risk management in emerging markets. Analysts combine structured-search technology tools with specialist judgement to produce actionable reports. All reports are reviewed by a senior analyst before issue.

BTI team contact: comercial@braziltrad.com · braziltrad.com

11. SOURCES & EVIDEN

Technical verification trail — automatically generated at analysis time.

Criterion	Detail
Analysis date and time	2026-07-11 15:36:07
Domain analyzed	valtimor-commodities.com
WHOIS — creation date	2026-05-23
Web search (Serper)	0 result(s) found
Corporate LinkedIn	Not found
BTI Database (CRM)	Not found
Documents received	No document submitted

⚠ No verifiable URL found for this counterparty. This signal is relevant for risk assessment.

12. LEGAL DISCLAIMER

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4. Validity. This Report is valid for 30 days from the date of issue (11/07/2026), after which the verified conditions may have changed significantly. BrazilTrad recommends that any transaction initiated after this period be preceded by a new verification.

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